Deferred Modeling in Python

To Do List

* Finish forecast of billings
  + Service based billings
  + Recognized Revenue Billings
* Document how the billings work (or redocument this)
* Recreate the standard reporting that I have done in Matlab
  + Deferred Period Walk
  + Annual Billings Check
  + Monthly forecast models

## Longer Term Projects

* Load the deferred revenue waterfall as it is in the accounting workbook with the MPC subcategory for each of the Bus and test our model versus these

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| Consulting |
| Educational |
| Full |
| Licensing |
| Licensing M&S |
| Other |
| Royalty |
| Royalty M&S |
| Software as Service |
| Subscription |
| Subscription Service |
| Upgrade Plan |